

# Business Process Excellence Consultant

Endurium Advisors, LLC | Remote | Contract (with opportunity for W-2)

## About Endurium

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Endurium is a consulting firm dedicated to helping clients maximize their business potential. We drive measurable improvements in profit and performance by aligning people, processes, and technology. Our client-centric approach enables organizations to operate more efficiently, make informed decisions, and deliver exceptional value to their customers.

Endurium is seeking a Business Process Excellence Consultant to help organizations improve how they operate — driving measurable business outcomes through smarter, more efficient processes.

This role goes beyond traditional process improvement. You will work directly with clients to understand their operations, identify opportunities for improvement, and implement solutions that may include process redesign, automation, or organizational change. You will act as both a problem solver and a trusted advisor, helping clients build sustainable capabilities and a culture of continuous improvement.

We are not methodology purists — we use the right tools for the right problems. We are looking for someone who shares that mindset and focuses on delivering real business impact.

## Key Responsibilities

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### Client Engagement & Discovery

- Lead workshops and discovery sessions to understand current-state processes and business challenges
- Engage stakeholders at all levels to identify pain points, inefficiencies, and improvement opportunities
- Translate ambiguous business problems into structured improvement initiatives
- Build strong relationships with clients as a trusted advisor

### Process Improvement & Solution Design

- Analyze and redesign business processes to improve efficiency, quality, and scalability
- Apply Lean, Six Sigma, or other methodologies pragmatically based on the problem — not rigidly
- Identify opportunities for process elimination, simplification, standardization, and automation
- Partner with technology teams (e.g., RPA, systems) to enable process improvements where appropriate

### Data, Reporting & Business Impact

- Define key performance indicators (KPIs) and establish baseline metrics for processes
- Use data analysis to identify root causes, validate improvements, and guide decision-making
- Build business cases and quantify impact (cost savings, efficiency gains, cycle time reduction, etc.)
- Develop reporting and dashboards to monitor ongoing performance

### Change Management & Implementation

- Lead implementation of process improvements, ensuring successful adoption across teams
- Drive change management efforts, including stakeholder alignment, communication, and training
- Manage resistance and organizational dynamics to ensure lasting impact
- Ensure improvements are embedded into day-to-day operations

## **Building a Culture of Process Excellence**

- Help clients establish and mature process excellence / continuous improvement capabilities
- Contribute to defining governance models, standards, and best practices
- Coach and enable business teams to sustain and expand improvements independently
- Promote a mindset of continuous improvement across the organization

## **Required Qualifications**

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- 5+ years of experience in business process improvement, operational excellence, or similar roles
- Proven track record of driving measurable business improvements in real-world environments
- Strong experience with process management and improvement methodologies (Lean, Six Sigma, or similar), applied in a practical, results-oriented way
- Experience working directly with business stakeholders or clients in a consultative capacity
- Strong analytical and problem-solving skills, with the ability to use data to drive decisions
- Experience defining KPIs, measuring performance, and quantifying business impact
- Demonstrated experience leading initiatives from discovery through implementation and results
- Experience driving change and ensuring adoption across teams and organizations
- Excellent communication and facilitation skills, including leading workshops and presenting to stakeholders

## **Nice to Have**

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- Lean, Six Sigma, or similar certifications (not required)
- Experience identifying or implementing automation opportunities (e.g., RPA, workflow tools)
- Experience with data tools such as Excel, Power BI, or similar
- Experience building or contributing to a process excellence / continuous improvement program
- Familiarity with Agile or iterative delivery approaches

## **What Success Looks Like**

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- You identify and deliver meaningful process improvements that drive measurable business outcomes
- You confidently lead client conversations and turn ambiguity into actionable solutions
- You use data to validate decisions and demonstrate impact
- You successfully drive adoption — not just recommendations
- You help clients build lasting capabilities and a culture of continuous improvement
- You are recognized as a trusted advisor by both clients and teammates

## **Why Join Endurium**

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- Opportunity to work directly with clients and influence real business outcomes
- High ownership and visibility across engagements
- Collaborative, growing team focused on practical, results-driven solutions
- Flexibility to use the best tools and approaches — not constrained by rigid methodologies

**Job Type:** Contract (with opportunity for W-2)

**Hours:** Aprox 20-30hrs/wk depending on client/project needs

**Work Location:** Remote

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